

**BEFORE  
THE PUBLIC SERVICE COMMISSION  
OF SOUTH CAROLINA  
DOCKET NO. 2020-153-T**

**Application of Applicant Mako Movers, LLC, for a Class E (Household Goods) Certificate of Public Convenience and Necessity for Operation of Motor Vehicle Carrier**

**PREFILED DIRECT  
TESTIMONY  
OF  
JILIAN OLEEN**

1   **Q.     Please state your name, employer, and business address.**

2   **A.     My name is Jilian Oleen, I am the sole member of Applicant Mako Movers, LLC (“Mako**  
3   **Movers” or “Applicant”) located at 1064 Gardner Road, Suite 101, Charleston, , South Carolina**  
4   **(29407).**

5   **Q.     What is the purpose of your testimony?**

6   **A.     I am testifying in support of Mako Movers’ Application for a Class E Certificate of**  
7   **Public Convenience and Necessity with statewide authority.**

8   **Q.     Is Mako Movers organized to transact business in the State of South Carolina?**

9   **A.     Yes, Mako Movers is a South Carolina Limited Liability Company established on April**  
10   **28, 2020. A copy of a certificate of good standing was filed with Mako Movers’ application, and**  
11   **the company remains in good standing.**

12   **Q.     How did you become associated with Mako Movers?**

13   **A.     I am the organizer and sole member of Mako Movers.**

14   **Q.     Please tell the Commission about your education and work history?**

1 A. I have been in the moving business since 2009. I have worked for various companies  
2 handling marketing, filings, and sales. I have an associate degree from Trident Technical  
3 College and a South Carolina property management license.

4 **Q. Please describe the services Mako Movers would like to provide.**

5 A. Mako Movers will provide all services associated with household goods moving such as  
6 packing, unpacking, and physical labor.

7 **Q. Do you have any experience providing moving services?**

8 A. Yes, since 2009. Providing estimates for packing and moving.

9 **Q. How employees will Mako Movers have?**

10 A. Mako Movers will initially have four employees.

11 **Q. How will you train your employees?**

12 A. We are in the process of becoming members of the American Moving & Storage  
13 Association. They offer multiple online courses to get certified. Videos are also provided for  
14 staff.

15 **Q. Does Mako Movers own or lease any vehicles?**

16 A. Yes, Mako Movers owns a 22 ft. box truck.

17 **Q. Does Mako Movers plan to acquire other vehicles?**

18 A. Yes.

19 **Q. Will Mako Movers be insured?**

20 A. Yes, an insurance quote is attached to Mako Movers' Application.

21 **Q. Has Mako Movers submitted a tariff?**

22 A. Yes. Mako Movers has submitted a tariff as Exhibit A.

23 **Q. How will you quote the cost of a move to a customer?**

1 A. Mako Movers will only provide an estimated cost of a move, not a fixed price. Our  
2 quotes are based upon square footage, moving experience, and what clients convey they need to  
3 be moved. On-site estimates will be performed if deemed necessary.

4 **Q. Does Mako Movers have a bill of lading?**

5 A. Yes, I've attached a Bill of Lading form to my testimony as Exhibit B.

6 **Q. Will Mako Movers provide a bill of lading for each move it conducts?**

7 A. Yes.

8 **Q. Why do you believe there is a need for Mako Movers' services in South Carolina?**

9 A. While the COVID19 pandemic has negatively affected the state's economy, recent signs  
10 show a recovery in the housing market. In the Charleston area, residential real estate transactions  
11 were 6% higher than last year in June of 2020.<sup>1</sup> The recovery of the housing market is being  
12 spurred on by historically low interest rates.<sup>2</sup> The United States Census Bureau estimates South  
13 Carolina grew by 11.3% to over 5.1 million people between April 1, 2010, and July 1, 2019. Rising  
14 home sales suggest that demand for qualified movers will be strong.<sup>3</sup>

15 **Q. How will Mako Movers reach its customers?**

16 A. We plan to market Mako Movers with Facebook, real estate listings, and Google  
17 AdWords.

18 **Q. Is Mako Movers financially able to provide service to the public?**

19 A. Yes. As shown on our application, Mako Movers is financially viable.

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<sup>1</sup> See "Charleston-area home sales rebound in June, turning positive after huge lockdown declines" The Post and Courier, July 10, 2020.

<sup>2</sup> "Mortgage lending set to top \$3 trillion as mortgage rates tumble." Housingwire.com, July 21, 2020 <https://www.housingwire.com/articles/mortgage-lending-set-to-top-3-trillion-as-rates-tumble/>

<sup>3</sup> See U.S. Census Bureau Quick Facts, South Carolina, [www.census.gov/quickfacts/sc](http://www.census.gov/quickfacts/sc)

1 **Q. Are there any outstanding court orders or judgments against Mako Movers or you,**  
2 **personally?**

3 **A. No.**

4 **Q. Are you aware of any complaints filed against Mako Movers or you with the Better**  
5 **Business Bureau, the Chamber of Commerce, or any state or municipal court or agency?**

6 **A. No.**

7 **Q. Has Mako Movers or have you ever been convicted of a crime?**

8 **A. No.**

9 **Q. Are you familiar with, and do you agree to comply with, the statutes and regulations**  
10 **that govern the operation of intrastate household goods movers in South Carolina?**

11 **A. Yes, and Mako Movers will comply with them.**

12 **Q. Have you published a notice of Mako Movers' application?**

13 **A. Yes. A Notice of Filing of the application was published in the *Post and Courier***  
14 **newspaper on June 28, 2020 and an Affidavit of Publication has been filed with the Commission**  
15 **on July 1, 2020.**

16 **Q. What is Mako Movers' plan for the next five years?**

17 **A. Our first two years, we will establish a company and culture that puts our customer first.**  
18 **Moving is often a stressful event and our job will be to cater to each client's specific needs.**  
19 **Once this is established, our goal is to open two more locations in three to five years. The new**  
20 **locations will be in Georgia and North Carolina.**

21 **Q. Does this conclude your testimony?**

22 **A. Yes.**

**EXHIBIT A**

**REGULATIONS AND SCHEDULE OF CHARGES APPLICABLE TO  
CERTAIN INTRASTATE HOUSEHOLD GOODS MOVES WITHIN THE  
STATE OF SOUTH CAROLINA**

**TABLE OF CONTENTS**

Title Page	1
Table of Contents	2
Applicability of Tariff	3
<b><u>SECTION 1</u></b>	4
1.0 Transportation Charges	4
1.1 Hourly Rates and Charges	4
1.2 Office Hours / Minimum Hourly Charges	4
<b><u>SECTION 2</u></b>	4
2.0 Additional Services	5
2.1 Bulky Article Charges	5
2.2 Elevator or Stair Carry	5
2.3 Excessive Distance or Long Carry Charges	5
2.4 Pick Up and Delivery	5
2.5 Packing and Unpacking	5
2.6 Articles, Special Servicing	6
2.7 Waiting Time	6
<b><u>SECTION 3</u></b>	
3.0 Rules and Regulations	6
3.1 Claims	6
3.2 Computing Charges	6
3.3 Governing Publications	6
3.4 Bill of Lading, Contract Terms, Conditions	7
3.5 Items of Particular Value	7
3.6 Delays	7
<b><u>SECTION 4</u></b>	
4.0 Promotions	7
4.1 Military/Senior Citizens	7

**Applicability of Tariff**

This tariff contains the regulations and rates applicable to the provision of intrastate household goods moved by Mako Movers, LLC ('Mako Movers" or "carrier"). These services are furnished between points and places in all South Carolina counties.



**SECTION 1****1.0 Transportation Charges**

Transportation Charges include the hourly rates as listed below.

**1.1 Hourly Rates and Charges**

Moves will be conducted on a “straight time” basis, with a minimum hourly charge as set out below plus actual travel time. The clock starts at the appropriate hourly rate when the movers leave the Mako Movers office location, and includes the movers estimate return time to the office location.

**Number of Movers****Hourly Rate**

Two Men and a Truck	\$95.00
Three Men and a Truck	\$135.00
Four Men and a Truck	\$180.00
Each Additional Man	\$45.00 per man/per

**1.2 Office Hours / Minimum Hourly Charges:**

Mako Movers will operate Monday – Friday, 8:00 am – 6:00 pm and Saturday and Sunday from 8:00 am – 4:00 pm.

Monday- Friday	Two-Hour Minimum Charge
Saturday- Sunday	Two-Hour Minimum Charge
Recognized Federal Holidays	Three-Hour Minimum Charge

After the minimum hourly charge, the hourly rates are calculated in fifteen-minute increments. Any interim charge is rounded up to the next fifteen-minute increment. If customers cancel within 48 hours of their move, Mako Movers will charge the applicable minimum. Customers are not charged an additional fee for overtime labor.

**SECTION 2****2.0 ADDITIONAL SERVICES**

The following charges shall be assessed in addition to the hourly rates quoted in Section 1 of this tariff, in connection with a move involving additional items:

**2.1 Bulky Article Charges (per item)**

- Pool Tables- \$350.00
- Steel Gun Cabinet (in excess of 400 lbs.) - \$250.00
- Riding Lawnmowers- \$120.00
- Golf Carts - \$150.00
- Baby Grand Piano - \$400.00
- Upright Piano - \$250.00

**2.2 Elevator or Stair Carry**

Mako Movers does not charge an additional fee for elevator or stair carry, except as specified in Section 2.1 above.

**2.3 Excessive Distance or Long Carry Charges**

Mako Movers does not charge an additional fee for carrying articles an excessive distance to or from the motor vehicle.

**2.4 Pick Up and Delivery**

Mako Movers does not charge an additional fee for making additional pick-ups or deliveries after the initial stop.

**2.5 Packing and Unpacking**

**2.5.1** Mako Movers does not charge an additional fee for packing and unpacking. The packing rate is the same as the hourly rate listed in Section 1.

**2.5.2** Mako Movers is not responsible for items packed by the customer. Boxes containing fragile or breakable items must be properly labeled. Mako Movers reserves the right to decline any moves consisting of extremely large or fragile items.

**Boxes:**

Small:	\$1.50	Bubble Wrap:	\$18.00 per 36 feet
Medium:	\$2.50	Large:	\$3.25
Wardrobe:	\$20.00	Mirror Small:	\$6.50
TV Box:	\$30.00	Mirror Large:	\$9.50
Newsprint:	\$38.00 per 25lbs	Tape:	\$3.50 per roll

**2.6 Articles, Special Servicing**

The rates and charges in this tariff do not include servicing or connection of appliances such as freezers, refrigerators, computer equipment, washers, dryers, televisions, and similar articles.

**2.7 Waiting Time**

The customer is charged the rates specified in Section 1 for all waiting times or delays which are not the fault of Mako Movers.

**SECTION 3****3.0 RULES AND REGULATIONS****3.1 Claims**

**3.1.1** All claims for loss, damage or overcharge must be written and should be attached to the Bill of Lading.

**3.1.2** Claimant must notify the carrier of all claims for concealed damage within 30 days of the move. Mako Movers must be given reasonable opportunity to inspect damaged items.

**3.1.3** Although our movers will be careful with your possessions, from time to time, damages may occur. If damages are caused by our service, Mako Movers reserves the right to repair the damage(s) in question. If we determine that damages cannot be repaired, we reserve the right to either replace or compensate (actual cash value) for the damage. If there is damage, notify Mako Movers immediately. They will complete a Damage Report before they leave your site. If you discover damage after the move, call the office within 30 days of your move. No damage claims will be honored until the charges for moving services are paid in full. You will be asked to sign a Release of Liability acknowledging this.

**3.2 Computing Charges**

Mako Movers rates are computed by multiplying the applicable hourly rate by the time as provided in Section 1.

**3.3 Governing Publications**

Mako Movers rates and charges are governed by the terms and conditions of this tariff, and the Rules and Regulations of the South Carolina Public Service Commission.

### 3.4 Items of Particular Value

Mako Movers does not assume any liability whatsoever for documents, currency, credit cards, jewelry, watches, precious stones or articles of extraordinary value including accounts, bills, deeds, evidences of debt, securities, notes, postage stamps, stamp collections, trading stamps, revenue stamps, letters or packets of letters, alcoholic beverages, firearms, coin collections, articles of peculiarly inherent or intrinsic value, precious metals or articles manufactured therefrom. Mako Movers will not accept responsibility for the safe delivery of such articles if they come into Mako Movers' possession with or without Mako Movers' knowledge.

### 3.5 Valuation

**3.5.1. Standard.** Mako Movers's maximum liability shall be \$0.60 per pound for the actual weight of any lost or damaged article or articles. A claim for any article that may be lost, destroyed or damaged while in custody of Mako Movers will be settled based on the value of the item or damage up to a maximum of the weight of the article times \$.60 per pound.. This value is often less than the actual value of your article(s).

**3.5.2. Full (Replacement) Value Protection.** Full replacement coverage is available upon request, or may be obtained from third-party providers.

### 3.6 Bill of Lading, Contract Terms, and Conditions

Each customer will be provided with a copy of Mako Movers' Bill of Lading. The terms and conditions of the Bill of Lading, attached hereto, are hereby incorporated by reference.

### 3.7 Delays

Mako Movers shall not be liable for any delays in transporting household goods resulting from an act of God or fault or neglect of any unforeseen entities.

## SECTION 4

### 4.0 PROMOTIONS

Mako Movers shall apply the following promotions, in a uniform and nondiscriminatory fashion:

**4.1 Military/Senior Citizens**

A promotional rate of normal hourly service charges for moving, packing and unpacking items listed below will be applied for customers who are active duty military, disabled veterans, and senior citizens that provide proper proof of same. Extra chargeable items will follow rates in Section 2. Moves will be conducted on a “straight time” basis, with a minimum hourly charge as set out in Section 1.2 plus actual travel time. The clock starts at the appropriate hourly rate when the movers leave the Mako Movers, LLC office location, and the movers estimate return time to the office location. The hourly rates and charges are indicated below:

<b><u>Number of Movers</u></b>	<b><u>Hourly Rate</u></b>
Two Men and a Truck	\$80.00
Three Men and a Truck	\$110.00
Four Men and a Truck	\$150.00
Each Additional Man	\$35.00 per man/per hour

**EXHIBIT B**



## MAKO MOVERS, LLC

1064 Gardner Rd., Suite 101

Charleston, South Carolina 29407

(803) 580-1242 / info@makomovers.com

IN CASE OF NEED, CONTACT TRAFFIC CONTROL MGR. AT ABOVE ADDRESS OR TELEPHONE NUMBER

REFER TO THIS REG. NO.

SHIPPER \_\_\_\_\_

ADDRESS \_\_\_\_\_

FLOOR \_\_\_\_\_ ELEV. \_\_\_\_\_ TEL. \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_

## NOTIFICATION OF WEIGHT &amp; CHARGES

SHIPPER REQUESTS NOTIFICATION OF ACTUAL WEIGHT & CHARGES TO PARTY SHOWN BELOW ☐

NOTIFY \_\_\_\_\_ TEL. \_\_\_\_\_

ADDRESS \_\_\_\_\_

RECEIVED  
SUBJECT TO

ROUTING

GENERAL  
CONDITIONS:

CONSIGNEE TO

ADDRESS \_\_\_\_\_

FLOOR \_\_\_\_\_ ELEV. \_\_\_\_\_ TEL. \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_

PREFERRED DELIVERY DATE(S)  
OR PERIODS OF TIME \_\_\_\_\_

ALL CHARGES ARE TO BE PAID IN CASH, MONEY ORDER, OR  
CERTIFIED CHECK BEFORE CARRIER DELIVERS OR RELINQUISHES  
POSSESSION UNLESS INDICATED BY CARRIER. PERSONAL CHECK  
WILL NOT BE ACCEPTED.

## RATES, RULES AND REGULATIONS IN

TARIFF \_\_\_\_\_ SEC. \_\_\_\_\_

## INVOICING

GOV'T. B/L No. \_\_\_\_\_

BILL CHARGES TO \_\_\_\_\_

THIS SHIPMENT WILL MOVE SUBJECT TO  
THE RULES AND CONDITIONS OF THE CAR-  
RIER & TARIFF. ALL TERMS PRINTED OR  
STAMPED HEREON OR ON THE REVERSE  
SIDE HEREOF, SHIPPER HEREBY RELEASES  
THE ENTIRE SHIPMENT TO A VALUE NOT  
EXCEEDING THE CARRIER'S LI-  
ABILITY FOR LOSS AND DAMAGE WILL BE .60  
PER LB. PER ARTICLE UNLESS A GREATER  
AMOUNT IS SPECIFIED BY THE SHIPPER.

SIGNED \_\_\_\_\_  
Shipper Date

## TIME RECORD

START \_\_\_\_\_

FINISH \_\_\_\_\_

AM AM Customers Initials

PM PM Customers Initials

JOB HOURS \_\_\_\_\_

TRAVEL TIME \_\_\_\_\_

TOTAL HOURS \_\_\_\_\_

TRANSPORTATION SERVICES  
HOURLY CHARGE

## STRAIGHT TIME

VAN(S) \_\_\_\_\_ MEN \_\_\_\_\_ HOURS AT \$ \_\_\_\_\_ PER HR.

## OVERTIME SERVICES

VAN(S) \_\_\_\_\_ MEN \_\_\_\_\_ HOURS AT \$ \_\_\_\_\_ PER HR.

TRAVEL TIME HOURS at \$ \_\_\_\_\_

OTHER CHARGES \_\_\_\_\_

OTHER CHARGES \_\_\_\_\_

PACKING \_\_\_\_\_

INSURANCE \_\_\_\_\_

TOTAL \_\_\_\_\_

DATE DELIVERED \_\_\_\_\_

DRIVER \_\_\_\_\_

## WEIGHT AND SERVICES

☐ SPACE RES. \_\_\_\_\_ CU. FT.

EXPEDITED SERVICE ORDERED BY SHIPPER DELIVERED ON OR BEFORE

☐ EXCL. USE OF VEH. \_\_\_\_\_ CU. FT.

GROSS \_\_\_\_\_ TARE \_\_\_\_\_ NET \_\_\_\_\_ RATE \_\_\_\_\_ CHARGES \_\_\_\_\_

TRANSPORTATION \_\_\_\_\_ MILES \_\_\_\_\_

ADD'TL. LIAB. CHG. (PER SHIPMENT CHARGE) \_\_\_\_\_

ADD'TL. TRANS. (SURCHARGE) \_\_\_\_\_ ☐ ORIG. ☐ DEST. \_\_\_\_\_

EXTRA PICKUPS OR DELIVERIES: NO. \_\_\_\_\_ BY \_\_\_\_\_

AT \_\_\_\_\_

EXCESSIVE CARRY \_\_\_\_\_ ELEVATOR \_\_\_\_\_ STAIRS \_\_\_\_\_

PIANO HANDLING: OUT \_\_\_\_\_ IN \_\_\_\_\_ HOIST \_\_\_\_\_

ADD'TL. LABOR \_\_\_\_\_ MEN FOR \_\_\_\_\_ MAN HOURS \_\_\_\_\_

WAREHOUSE HANDLING \_\_\_\_\_

TRANSIT STORAGE: FROM \_\_\_\_\_ TO \_\_\_\_\_

S.I.T. VALUATION CHARGE \_\_\_\_\_

## APPLIANCE SERVICES

ORIGIN DUE \_\_\_\_\_

DEST. DUE \_\_\_\_\_

## OTHER CHARGES

CARTAGE: TO WHSE ☐, FROM WHSE ☐, ORIG ☐, DEST ☐ MI \_\_\_\_\_ QUANTITY \_\_\_\_\_

BARRELS \_\_\_\_\_ 5 \_\_\_\_\_

CARTONS LESS THAN 1 1/2 \_\_\_\_\_

CARTONS 1 1/2 \_\_\_\_\_

CARTONS 3 \_\_\_\_\_

CARTONS 4 1/2 \_\_\_\_\_

CARTONS 6 \_\_\_\_\_

CRIB MATTRESS \_\_\_\_\_

WARDROBES (USE OF) \_\_\_\_\_

MATTRESS CARTON NOT EXCEEDING 39 x 75 \_\_\_\_\_

MATTRESS CARTON NOT EXCEEDING 54 x 75 \_\_\_\_\_

MATTRESS CARTON EXCEEDING 54 x 75 \_\_\_\_\_

CRATES \_\_\_\_\_ MIRROR CARTONS \_\_\_\_\_

TOTAL PACKING \_\_\_\_\_

TOTAL CHARGES ☐ CHGE ☐ PPD ☐ C.O.D. ☐ G.B.L. TOTAL CHARGES \_\_\_\_\_

PREPAYMENT: COLLECTED BY \_\_\_\_\_

BALANCE DUE: COLLECTED BY \_\_\_\_\_

DELIVERY ACKNOWLEDGEMENT: SHIPMENT WAS RECEIVED IN GOOD CONDITION EXCEPT AS NOTED ON INVENTORY, AND SERVICES ORDERED WERE PERFORMED.

REC'D FOR STORAGE \_\_\_\_\_ CONSIGNEE \_\_\_\_\_

BY \_\_\_\_\_ WAREHOUSE \_\_\_\_\_

PER \_\_\_\_\_ DATE \_\_\_\_\_

(WAREHOUSEMAN'S SIGNATURE)

Sec. 1. (a) The carrier or party in possession of any of the property herein described shall be liable as at common law for any loss thereof or damage thereto, except as hereinafter provided.

(b) No carrier or party in possession of all or any of the property herein described shall be liable for any loss thereof or damage thereto or delay caused by the act of God, the public enemy, the acts of public authority, quarantine, riots, strikes, perils of navigation the act or default of the shipper or owner, the nature of the property or defect or inherent vice therein. Except in case of negligence of the carrier or party in possession, no carrier or party in possession of all or any of the property herein described shall be liable for the loss or damage thereto or responsible for its condition, operation or functioning, whether or not such property or any part of it is packed, unpacked, or packed and unpacked by the shipper or its agent or the carrier or its agent. Except in case of negligence of the carrier or party in possession, no carrier or party in possession of all or any of the property herein described shall be liable for damage to or loss of contents of pieces of furniture, crates, bundles, cartons, boxes, barrels or other containers unless such contents are open for the carrier's inspection and then only for such articles as are specifically listed by the shipper and receipted for by the carrier or its agent.

(c) Except in case of negligence of the carrier or party in possession, the carrier or party in possession of any of the property herein described shall not be liable for delay caused by highway obstruction, or faulty or impassable highway, or lack of capacity of any highway, bridge, or ferry, or caused by breakdown or mechanical defect of vehicles or equipment.

(d) Except in case of negligence of the carrier or party in possession, the carrier or party in possession shall not be liable for loss, damage, or delay occurring while the property is stopped and held or stored in transit upon request of the shipper, owner, or party entitled to make such request, whether such request was made before or after the carrier comes into possession of the property.

(e) In case of quarantine, the property may be discharged at the risk and expense of the owners into quarantine depot or elsewhere, as required by quarantine regulations, or authorities, and in such case, carrier's responsibility shall cease when the property is so discharged, or property may be returned by carrier at owner's expense to shipping point earning charges both ways. Quarantine expenses of whatever nature or kind upon or in respect to property shall be borne by the owners at the property or at a lien thereon. The carrier shall not be liable for loss or damage occasioned by fumigation or disinfection or other acts done or required by quarantine regulations or authorities even though the same may have been done by carrier's officers, agents, or employees, nor for detention, loss, or damage of any kind occasioned by quarantine or the enforcement thereof. No carrier shall be liable, except in case of negligence, for any mistake or inaccuracy in any information furnished by the carrier, its agents, or officers, as to quarantine laws or regulations. The shipper shall hold the carriers harmless from any expense they may incur or damages they may be required to pay, by reason of the introduction of the property covered by this contract into any place against the quarantine laws or regulations in effect at such place.

Sec. 2. (a) No carrier is bound to transport said property by any particular schedule, vehicle, train or vessel or otherwise than with reasonable dispatch. Every carrier shall have the right in case of physical necessity to forward said property by any carrier or route between the point of shipment and the point of destination. In all cases not prohibited by law, where a lower value than actual value has been represented in writing by the shipper or has been agreed upon in writing as the released value of the property, determined by the classification or tariffs upon which the rate is based, such lower value shall be the maximum amount to be recovered, whether or not such loss or damage occurs from negligence.

(b) As a condition precedent to recovery, claims must be filed in writing with the receiving or delivering carrier, or carrier issuing this bill of lading, or carrier in possession of the property when the loss, damage, injury or delay occurred within 30 days after delivery of the property (or in case of export traffic, within nine months after delivery at port of export) or, in case of failure to make delivery, then within nine months after a reasonable time for delivery has elapsed; and suits shall be instituted against any carrier only within two years and one day from the day when notice in writing is given by the carrier to the claimant that the carrier has disallowed the claim or any part of the claims thereof specified in the notice. Where claims are not filed or suits are not instituted thereon in accordance with the foregoing provisions, no carrier hereunder shall be liable and such claims will not be paid.

(c) Any carrier or party liable on account of loss or damage to any of said property shall have the full benefit of any insurance that may have been effected upon or on account of said property so far as this shall not avoid the policies or contracts of insurance; provided that the carrier reimburse the claimant for the premium paid thereon.

Sec. 3. Except where such service is required as the result of carrier's negligence, all property shall be subject to necessary coorage, packing and repacking at owner's cost.

Sec. 4. (a) Property not received by the party entitled to receive it within the free time (if any) allowed by tariffs lawfully on file (such free time to be computed as therein provided) after notice of the arrival of the property at destination or at the port of export (if intended for export) has been duly sent or given, and after placement of the property for delivery at destination, or at the time tender of delivery of the property to the party entitled to receive it or at the address given for delivery has been made, may be kept in warehouse, warehouse or place of business of the carrier, subject to the tariff charge for storage and to carrier's responsibility as warehouseman, only, or at the option of the carrier may be removed to and stored in a warehouse at the point of delivery or at other available points, at the cost of the owner, and there held without liability on the part of the carrier, and subject to a lien for all transportation and other lawful charges, including a reasonable charge for storage. In the event the consignee can not be found at the address given for delivery, then in that event, notice of the placing of such goods in warehouse shall be left at the address given for delivery and mailed to any other address given in the bill of lading for notification, showing the warehouse in which such property has been placed, subject to the provisions of this paragraph.

(b) Where nonperishable property which has been transported to destination hereunder is refused by consignee or the party entitled to receive it upon tender of delivery, or said consignee or party entitled to receive it fails to receive it or claim within 15 days after notice of arrival of the property at destination shall have been duly sent or given, the carrier may sell the same at public auction to the highest bidder, at such place as may be designated by the carrier; provided, that the carrier shall have first mailed, sent, or given to the consignor notice that the property has been refused or remains unclaimed, as the case may be, and that it will be subject to sale under the terms, of the bill of lading if disposition be not arranged for, and shall have published notice containing a description of the property, the name of the party to whom consigned, and the time and place of sale, once a week for two successive weeks, in a newspaper of general circulation at the place of sale or nearest place where such newspaper is published; provided that 30 days shall have elapsed before publication of notice of sale after said notice that the property was refused or remains unclaimed was mailed, sent, or given.

(c) Where perishable property which has been transported hereunder to destination is refused by consignee or party entitled to receive it, or consignee or party entitled to receive it shall fail to receive it promptly, the carrier may, in its discretion, to prevent deterioration or further deterioration, sell the same to the best advantage at private or public sale; provided, that if there be time for service of notification to the consignor or owner of the refusal of the property or the failure to receive it and request for disposition of the property, such notification shall be given, in such manner as the exercise of due diligence requires before the property is sold.

(d) Where the procedure provided for in the two paragraphs last preceding is not possible, it is agreed that nothing contained in said paragraphs shall be construed to abridge the right of the carrier at its option to sell the property under such circumstances and in such manner as may be authorized by law.

(e) The proceeds of any sale made under this section shall be applied by the carrier to the payment of advances, tariff charges, packing, storage, and any other lawful charges and the expense of notice, advertisement, sale, and other necessary expense and of caring for and maintaining the property, if proper care of the same requires special expense; and should there be a balance, it shall be paid to the owner of the property sold hereunder.

(f) Where the carrier is directed to load property from (or render any services at) a place or places at which the consignor or his agent is not present, the property shall be at the risk of the owner before loading.

Where the carrier is directed to unload or deliver property (or render any services) at the place or places at which the consignee or its agent is not present, the property shall be at the risk of the owner after unloading or delivery.

Sec. 5. No carrier hereunder will carry or be liable in any way for any documents, specie, or for any articles of extraordinary value not specifically rated in the published classification or tariffs unless a special agreement to do so and a stipulated value of the articles are endorsed hereon.

Sec. 6. Explosives or dangerous goods will not be accepted for shipment. Every party whether principal or agent shipping such goods shall be liable for and indemnify the carrier against all loss or damage caused by such goods and carrier will not be liable for safe delivery of the shipment.

Sec. 7. The owner or consignee shall pay the advances, tariff charges, packing and storage, if any, and all other lawful charges accruing on said property; but, except in those instances where it may lawfully be authorized to do so, no carrier shall deliver or relinquish possession at destination of the property covered by this bill of lading until all tariff rates and charges thereon have been paid. The consignor shall be liable for the advances, tariff charges, packing, storage and, all other lawful charges, except that if the consignor stipulates, by signature, in the space provided for that purpose on the face of this bill of lading that the carrier shall not make delivery without requiring payment of such charges and the carrier, contrary to such stipulation shall make delivery without requiring such payment, the consignor (except as hereinafter provided) shall not be liable for such charges; Provided, that, where the carrier has been instructed by the shipper or consignor to deliver said property to a consignee other than the shipper or consignor, such consignee shall not be legally liable for transportation charges in respect of the transportation of said property (beyond those billed against him at the time of delivery for which he is otherwise liable) which may be found to be due after the property has been delivered to him. If the consignee (a) is an agent only and has no beneficial title in said property, and, (b) prior to delivery of said property has notified the delivering carrier in writing of the fact of such agency and absence of beneficial title, and in the case of a shipment reconsigned or diverted to a point other than that specified in the original bill of lading, has also notified the delivering carrier in writing of the name and address of the beneficial owner of said property; and in such cases the shipper or consignor, or, in the case of a shipment so reconsigned or diverted, the beneficial owner, shall be liable for such additional charges. If the consignee has given to the carrier erroneous information as to who the beneficial owner is, such consignee shall himself be liable for such additional charges. Nothing herein shall limit the right of the carrier to require at time of shipment, the prepayment of the charges. If upon inspection it is ascertained that the articles shipped are not those described in this bill of lading, the advances or tariff charges must be paid upon the articles actually shipped.

Sec. 8. If this bill of lading is issued on the order of the shipper, or his agent, in exchange or in substitution for another bill of lading, the shipper's signature to the prior bill of lading as to the statement of value or otherwise, or election for common law or bill of lading liability, in or in connection with such prior bill of lading, shall be considered a part of this bill of lading as fully as if the same were written or made in or in connection with this bill of lading.

Sec. 9. Any alteration, addition or erasure in this bill of lading which shall be made without the special notation hereon of the agent of the carrier issuing this bill of lading shall be without effect and this bill of lading shall be enforceable according to its original tenor.



**BEFORE**  
**THE PUBLIC SERVICE COMMISSION**  
**OF SOUTH CAROLINA**  
**DOCKET NO. 2020-153-T**  
**CERTIFICATE OF SERVICE**


I, CARL E. BELL, hereby certify that I have, on this 17th day of August 2020, served the *Prefiled Direct Testimony of Jilian Oleen; Household Goods Tariff and Uniform Household Goods Bill of Lading* for Mako Movers, LLC, upon the parties listed below by electronic Mail:

**Jenny Pittman, Esquire**  
[jpittman@ors.sc.gov](mailto:jpittman@ors.sc.gov)  
Office of Regulatory Staff  
1401 Main Street, Suite 900  
Columbia, SC 29201

**Carri Grube Lybarker, Esquire**  
Assistant Consumer Advocate  
SC Department of Consumer Affairs  
Post Office Box 5757  
Columbia, SC 29250  
Email: [clybarker@scconsumer.gov](mailto:clybarker@scconsumer.gov)

**Roger P. Hall, Esquire**  
Assistant Consumer Advocate  
SC Department of Consumer Affairs  
Post Office Box 5757  
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[rhall@scconsumer.gov](mailto:rhall@scconsumer.gov)

**Jilian Oleen**  
Mako Movers, LLC  
1064 Gardner Road, Suite 101  
Charleston, SC 29407  
Email: [info@makomovers.com](mailto:info@makomovers.com)



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Columbia, South Carolina  
August 17, 2020